

FIRST TIME HOME BUYERS



GENERALLY THE BEST TIME FOR FIRST TIME BUYERS IS WHEN THE MARKET TURNS INTO A BUYER'S MARKET.

SELLERS DO NOT EXPECT MULTIPLE OVER INFLATED OFFERS. SELLERS ARE WILLING TO EXTEND CONCESSIONS AND WORK WITH FIRST TIME BUYERS



IS IT A GOOD TIME TO BUY?



NO





- Are prices lower than peak levels
- Do you feel you are getting a deal
- Can you lower your rates without penalties
- Will you get rent and tax savings from Day 1





BUY VS RENT COMPARISON CASE STUDY

LOCATION:

PURCHASE VALUE

351 HURLEY DR HAYWARD CA 94544

*RENTAL DATA NOT AVAILABLE FOR EVERY COUNTY IN UNITED STATES

\$800,000

RENTING

MONTHLY RENT*

\$4,300

RENTER'S INSURANCE

ANNUAL RENT INCREASE (%)*

NATIONAL AVERAGE RENT RENEWAL 9.75% 192.71K RENTERS WHO CAN AFFORD TO BUY.

PROPERTY

NAME

351 HURLEY DR HAYWARD CA 94544

PRICE ~\$845 / SQ. FT

TELY 947 SQ. FEET HOME \$800,000

ANNUAL PROPERTY TAX

\$8,000

MONTHLY HOME INSURANCE

\$200

ANNUAL PROPERTY TAX INCREASE (%)

REPAIRS AND HOA / MO

\$100

COST TO SELL (%)

ABOUT SHINING STAR FUNDING

We are a team of two successful loan officers, **Depac &** Akshay. Shining Star Funding is a division of American Pacific Mortgage Corporation. APM is a nationwide lender that has helped over 50,000 families in the last 12 months.

- 22 YEARS OF COMBINED MORTGAGE EXPERIENCE
- QUICK CLOSINGS, COMPETITIVE RATES
- OFFER WIDE RANGE OF LOAN PRODUCTS TO MEET MOST LENDING
- DIRECT LENDERS WITH INHOUSE UNDERWRITING AND FUNDING

LOAN

LOAN NAME

CONVENTIONAL 30YR

LOAN AMOUNT

\$640,000

TERM (YRS)

30

LOAN PROGRAM

CONVENTIONAL

7 YR FIXED - ARM

RATE (%)

MONTHLY MORTGAGE INS

\$0

CLOSING COSTS

\$19,900

HOME OWNERSHIP

YRS BEFORE SELLING

APPRECIATION RATE

CUSTOM APPRECIATION RATE (%)

FED / STATE INCOME TAX RATE (%)

FILING STATUS: STANDARD DEDUCTION MARRIED FILING JOINTLY: \$25,100



WE ARE ON SOCIAL MEDIA f G in













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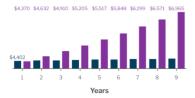


ESTIMATED CASH FLOW CASE STUDY

MONTHLY P & I PROP. TAX / INS. MAINT. & REPAIRS MONTHLY EXP. TOTAL CASHFLOW **BUYING YR1 RENT YR1 RENT YR9** \$3,436 \$4,300 \$6,854 \$70 \$867 \$112 \$100 \$0 \$0 \$4,402 \$4,370 \$6,965 \$481,488 \$600,512

INTEREST RATE 5.000%

APR 5.280% ANNUAL RENTAL INCREASE 6%*



CASHFLOW DIFFERENCE \$119,024

APPRECIATION GAIN \$338,649

STARTING HOME VALUE: \$800,000 FORECASTED APPRECIATION (AVG./YR): 4% **ESTIMATED VALUE AFTER 9 YEARS:** \$1,138,649

AMORTIZATION GAIN \$104.616

ORIGINAL LOAN AMOUNT: \$640,000 REMAINING PRINCIPAL BALANCE: \$535,384

COST TO SELL \$68,319

REAL ESTATE COMMISSION: 6%

BASED ON \$1,138,649 FUTURE VALUE AFTER 9 YEARS

TAX BENEFIT: \$24,758

STANDARD DEDUCTION \$25,100 IN 22% TAX BRACKET BENEFIT ABOVE STANDARD DEDUCTION AFTER 9 YEARS NET GAIN BY BUYING A HOME \$498,828



INITIAL CLOSING COSTS APPRECIATION GAIN **CASHFLOW DIFFERENCE** AMORTIZATION GAIN **COST TO SELL** TAX BENEFIT



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This is not a commitment to lend. Prices, guidelines and minimum requirements are subject to change without notice. Some products may not be available in all states. Subject to review of credit and/or collateral; not all applicants will qualify for financing. It is important to make an informed decision when selecting and using a loan product; make sure to compare loan types when making a financial decision. Any materials were not provided by HUD or FHA. It has not been approved by FHA or any other Government Agency. A pre approval is not a loan approval, rate lock, guarantee or commitment to lend. An underwriter must review and approve a completed loan application after you are preapproved in order to obtain financing.

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